

Promising start in France and solid first quarter for Retail Estates

Q1 2026-2027 (ended 30 June 2026)

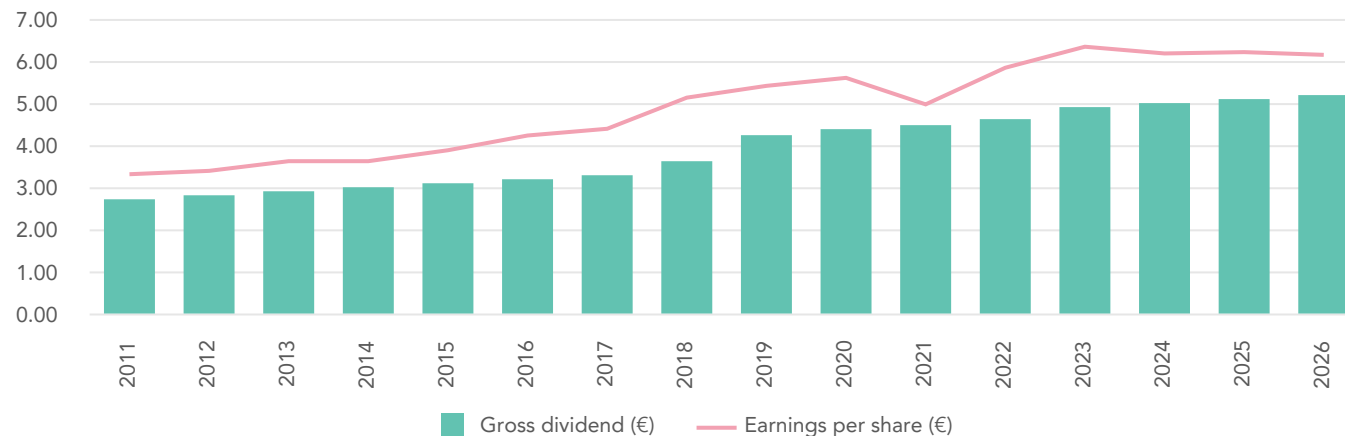
Degroof Petercam Real Estate Conference

Retail Estates in a nutshell

Retail Estates invests in **out-of-town retail properties** in **Belgium, the Netherlands and France** with the objective of creating **long-term growth** for its shareholders by increasing its dividend.

The growth stems from the value of the portfolio as well as the increasing income from rents via indexation and acquisitions. In the short term, Retail Estates tightly monitors the occupancy rate, rent collection, and maintenance and management costs. All properties are managed internally.

Stable income growth leads to stable dividend growth



Properties
1,017

Occupancy rate
97.71%

Real estate
portfolio
**€ 2.14
billion**

Be-MINE Boulevard Beringen (Belgium)



12 shops

15,000 m²

De Bossche Woonboulevard Den Bosch (The Netherlands)

28 shops
53,000 m²



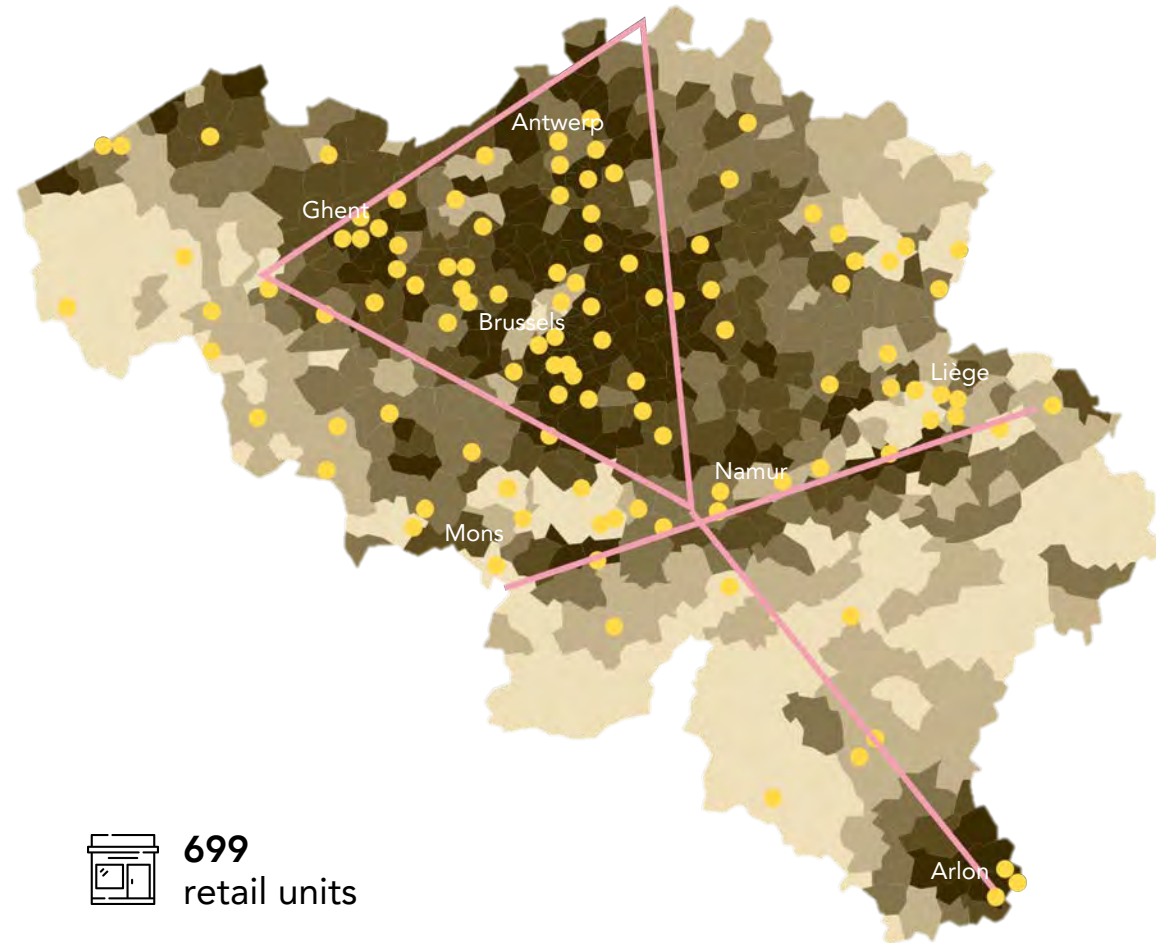
Purchasing power and population density guide choice of location

Belgium

Retail Estates selects its properties based on objective criteria of which purchasing power is one of the most important.

Focus on Flemish Diamond, the southern periphery of Brussels, axis to Arlon, and axis Charleroi - Liège.

The heat map shows the **average income** per municipality in **Belgium**. Darker means more income.



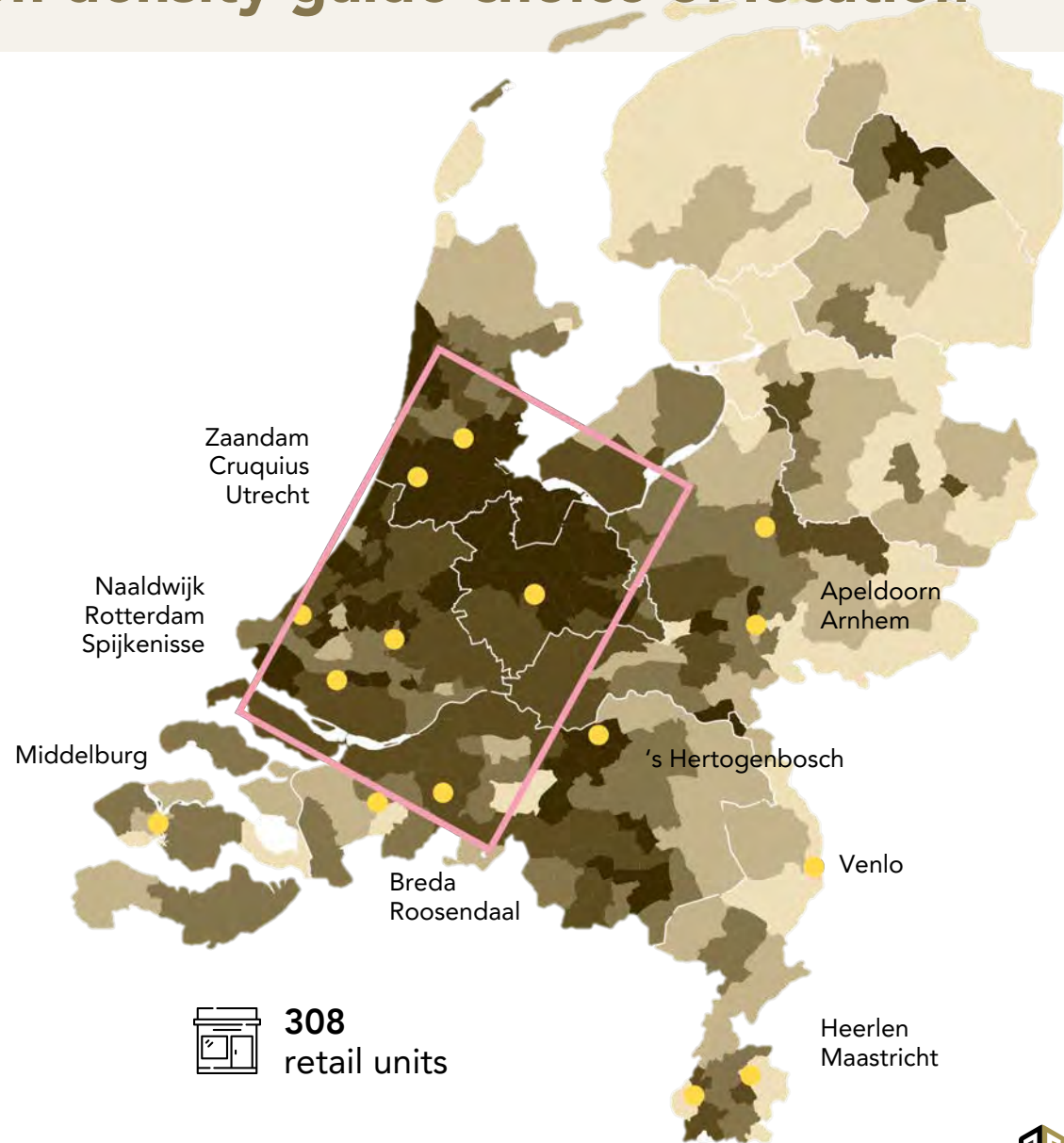
Purchasing power and population density guide choice of location

The Netherlands

Structured and concentrated retail market:
out-of-town highly regulated

Portfolio of home furnishing retail parks
("woonboulevards")

308 retail units in 16 locations



Purchasing power and population density guide choice of location

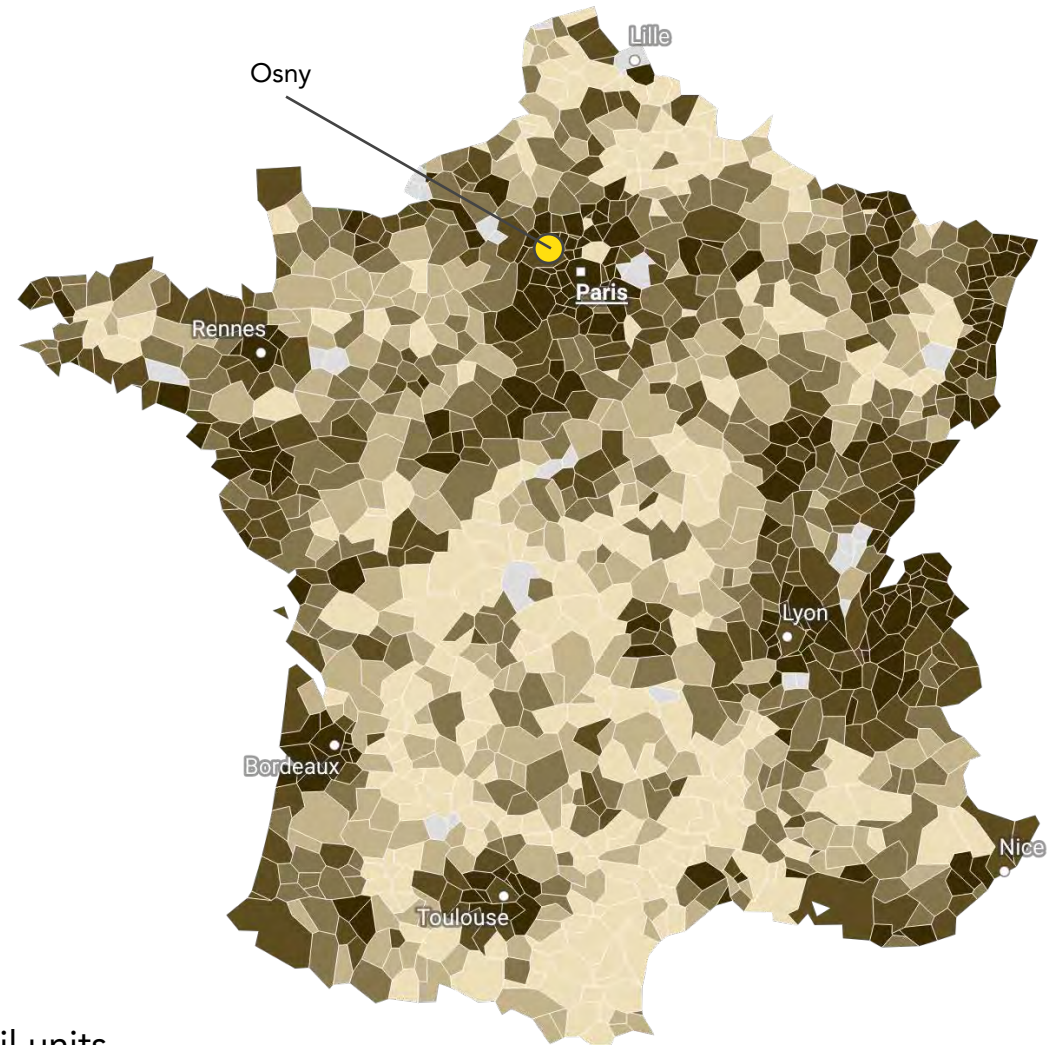
France

Mature and very dynamic retail market

Large consumer market, many retailers, strong out-of-town retail presence

Purchasing power in periphery of large cities is high

 10 retail units



A strong, diversified portfolio in Belgium, the Netherlands and France

1,017 retail units

117 locations with retail parks or clusters

1,203,470 m² surface area

EPRA NIY*
(Net Initial Yield)

6.63%

Belgium

- Retail properties **699**
- EPRA Net Initial Yield **6.53%***
- Locations with retail parks or clusters **102**
- Average contractual rent per m² **129.73 EUR**
- Area **738,161 m²**
- Occupancy rate **97.13%**

The Netherlands

- Retail properties **308**
- EPRA Net Initial Yield **6.79%***
- Locations with retail parks or clusters **14**
- Average contractual rent per m² **125.90 EUR**
- Area **452,361 m²**
- Occupancy rate **98.62%**

France

- Retail properties **10**
- EPRA Net Initial Yield **6.74%***
- Locations with retail parks or clusters **1**
- Average contractual rent per m² **152.37 EUR**
- Area **12,948 m²**
- Occupancy rate **100%**

* On 31 March 2026

Retail Estates in a nutshell

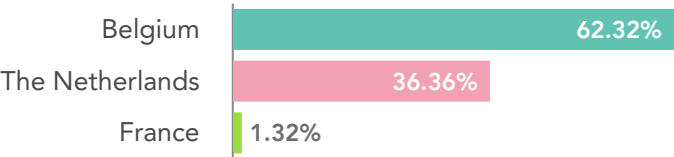
Retail Estates is **self-managed**. Due to its internal expertise and in-house capabilities in property & leasing management, project management and maintenance, legal, finance and accounting, it achieves high operational efficiency.

Tenants appreciate the direct connection with the commercial and technical teams in Belgium and the Netherlands when problems occur.



Quality and diversification of tenants

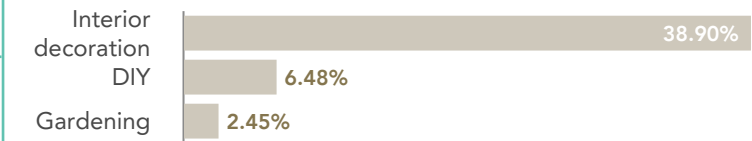
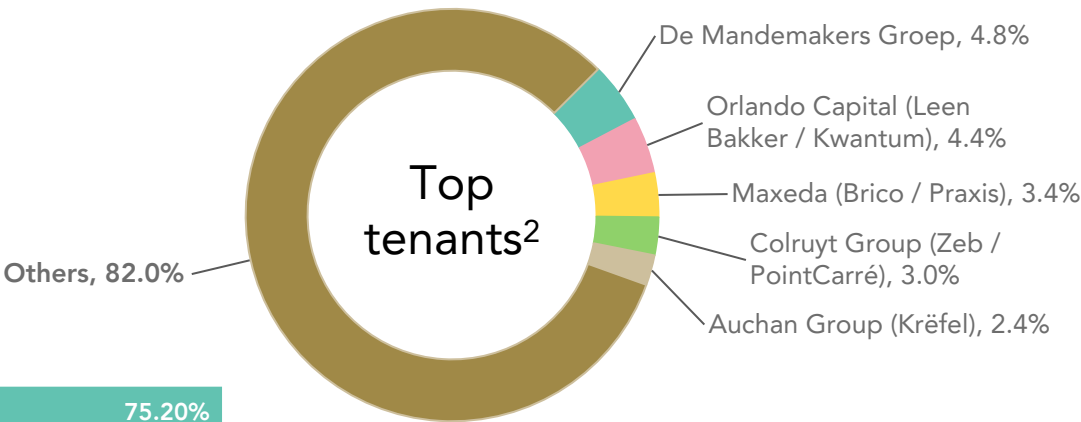
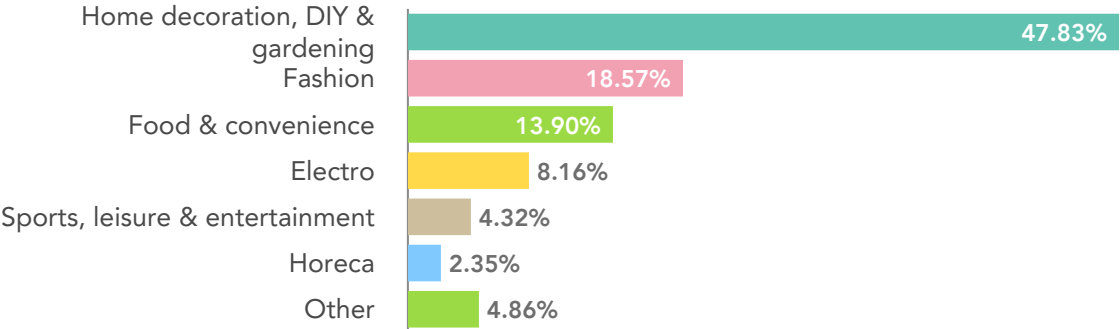
Geographical distribution¹



Type of building¹

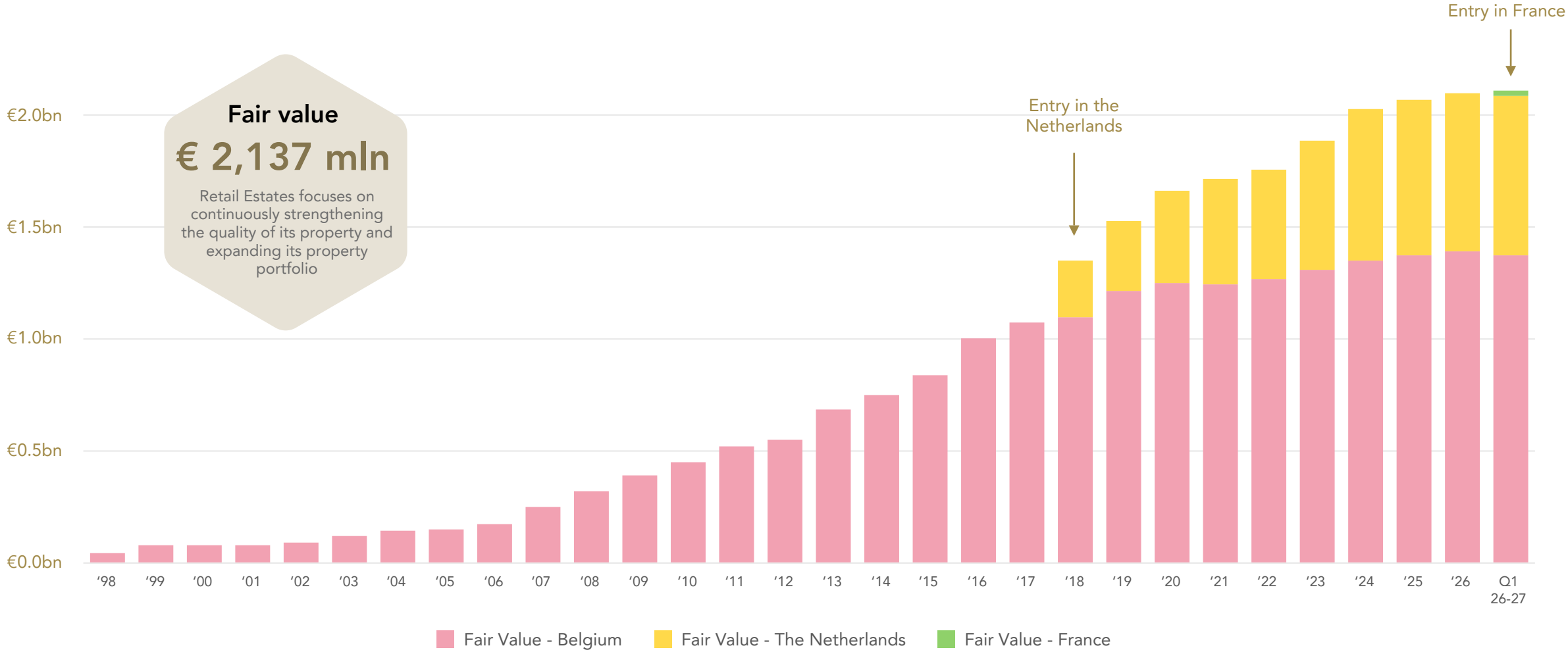


Commercial activities of tenants¹

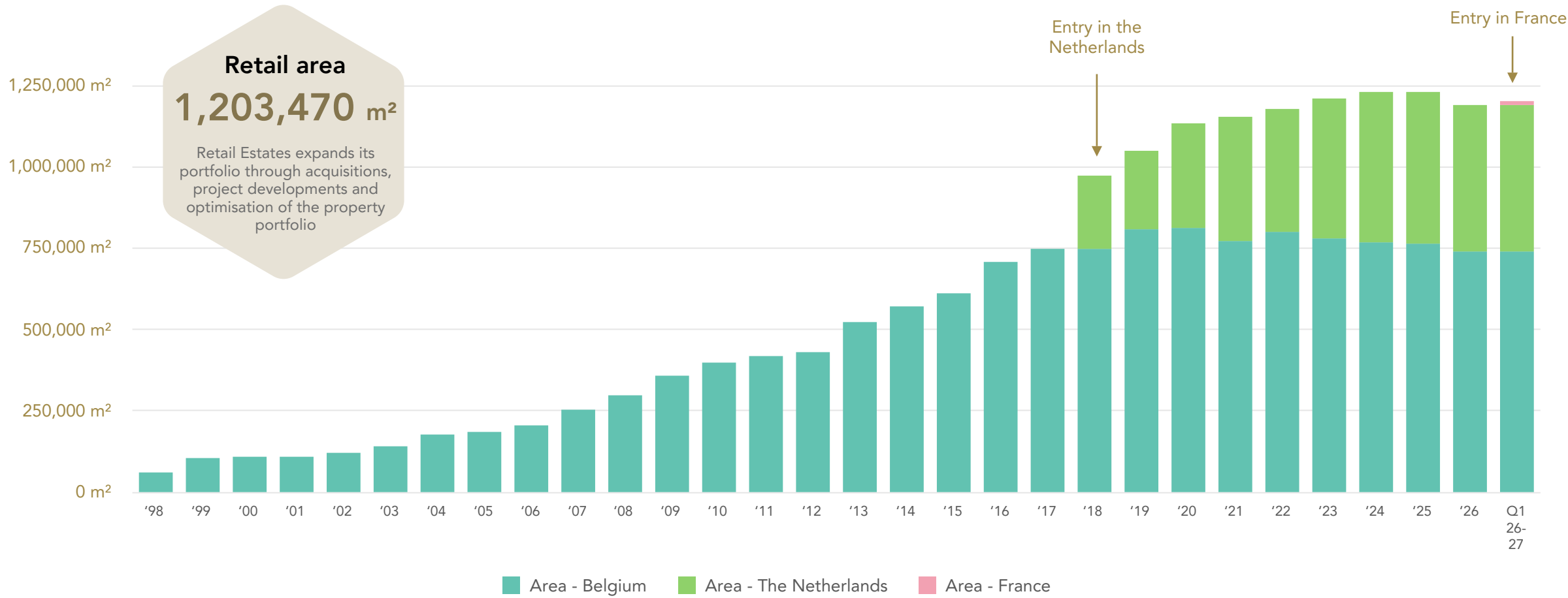


¹ Based on ERV on 31 March 2026
² Based on rental income on 31 March 2026

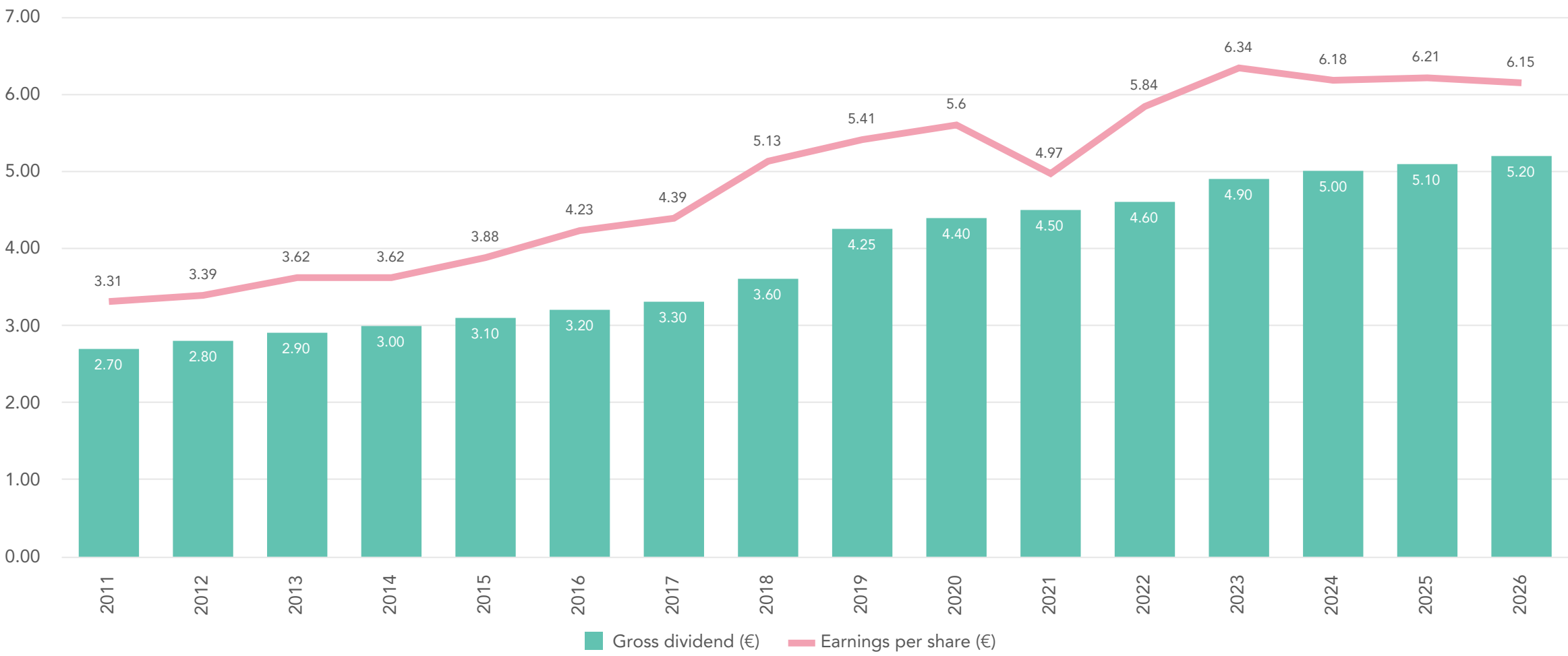
Growth portfolio Retail Estates between 1998 and 2026



Growth portfolio Retail Estates between 1998 and 2026



Dividend growth



CEO transition after 28 years

Nicolas Beaussillon started on 1 January 2026 after Jan De Nys stepped down on 31 December 2025.

Former CEO at Wereldhave Belgium and Tans Urban Landmarks

Partner at Cushman & Wakefield

Extensive experience at the intersection of real estate and retail



Out-of-town remains the focus

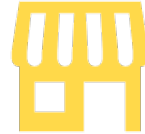


For consumers

Easy access with
free parking

Click & collect

Personal service



For retailers

Omnichannel: synergies
with online business

Upselling and cross-selling

Lower costs: rents, charges,
standardized fit-out

Large surface areas



For investors

Real estate value
supported by scarcity

Indexed rental income

High yields

V-Mart,
Bruges



Operational
Financials
Financing
Outlook

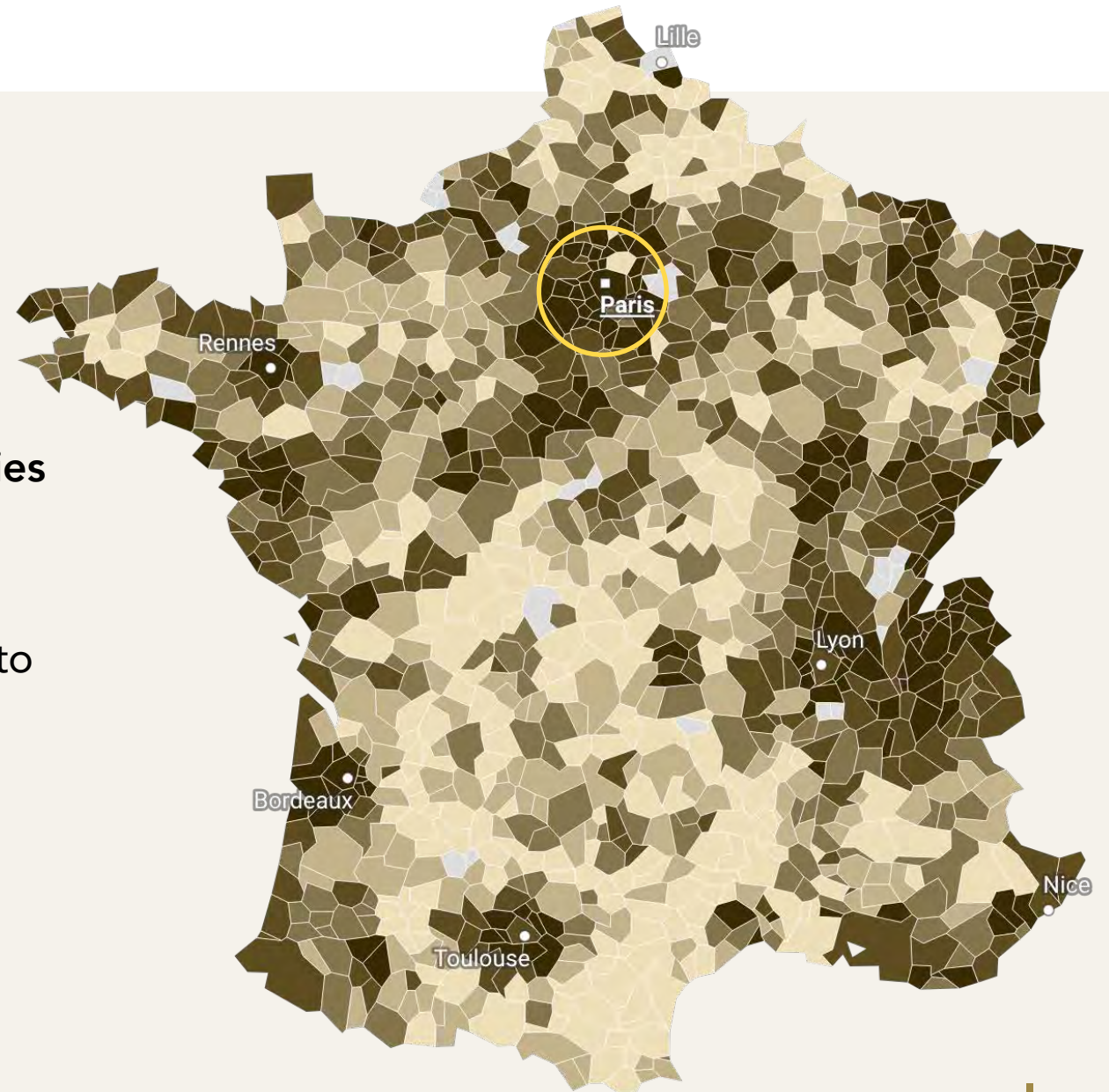
Growth and internationalisation

France: Mature and very dynamic retail market
High purchasing power in the periphery of cities

Strategic opportunities in **other European countries**
Consolidation wave

Capital rotation in **Belgium and the Netherlands** to
increase the quality of the real estate portfolio

€ +/- 150 million **investment capacity**



First acquisition in France: retail park L'Oseraie in Osny



29 mio EUR acquisition price
10 units
12,734 m² surface area
1.95 mio EUR annual contractual income

Opened in 2019
Mix of international and national retail chains (Action, Géo, Maxi Zoo, Chaussea, Centrakor, La Halle ...)

Extension of 2,800 m² planned, will be acquired after realisation

New development: Kampenhout (Belgium)



27 mio EUR investment
10 units
20,000 m² surface area

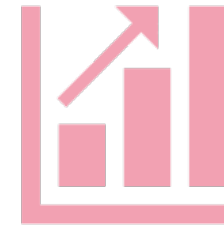
Opening planned early 2028
Home furnishing

Operational excellence



**Increase the
occupancy rate**

**At 97.71%,
we're close to
our benchmark of
98%**



**Focus on like-for-like
evolution**

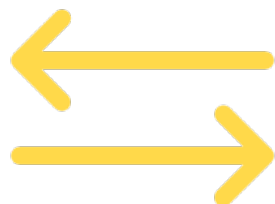
6

new contracts

7

contract renewals

**+15.22%
above ERV**



Continuously monitor the commercial mix

Increasing share of convenience



Leverage data

Visitors
Tenant revenue

Number of visitors
in Belgium*

Apr-June	Summer
+0.6%	+0.5%

* Y-o-y, based on
11 retail parks in Belgium



Value creation

Charging stations,
parcel lockers, etc.



Future-proof our buildings

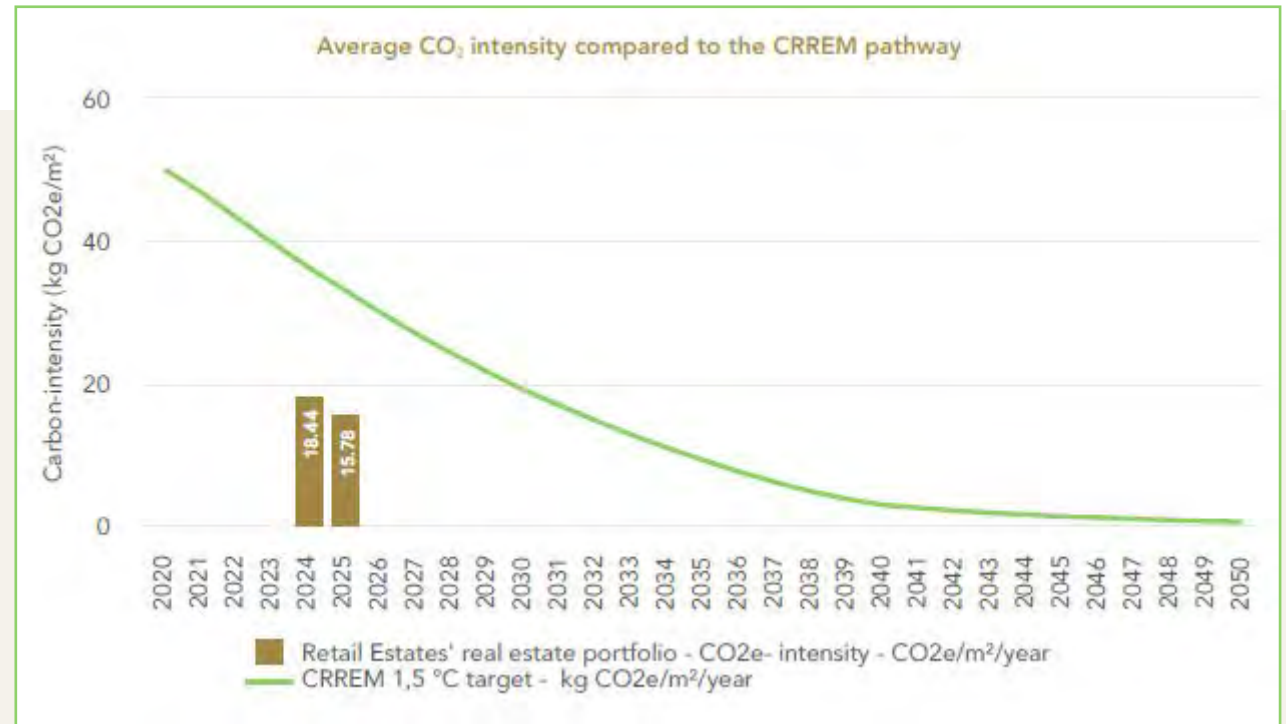
Maximizing energy efficiency

Minimizing CO₂ emissions

Solar panels/charging stations

Improves the quality of the buildings

Increases the value of the real estate



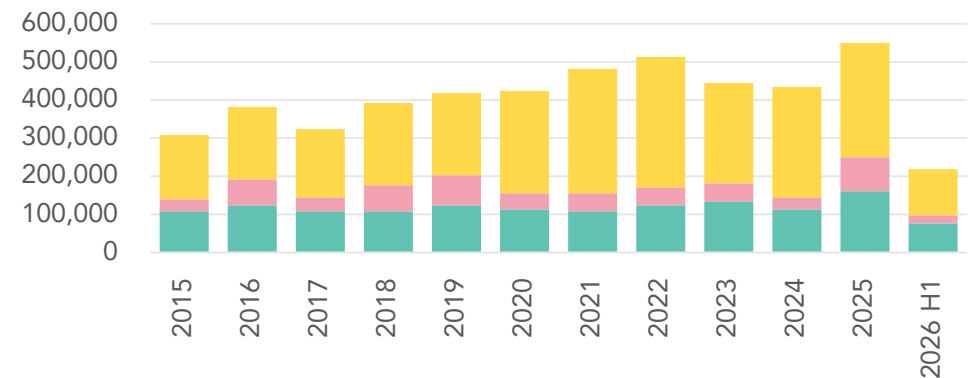
Target to
reduce emissions
from real estate
portfolio with
50% by 2035
(vs baseline year
24/25)

Target to
reduce scope 1
and 2 emissions
with **25% by
2030**

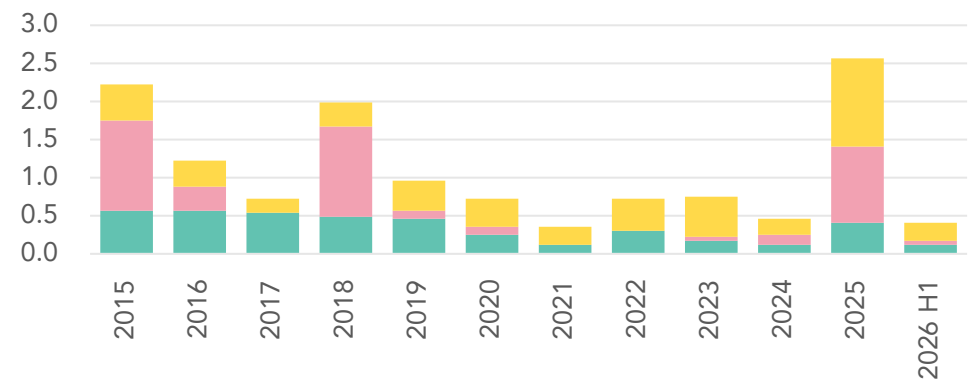
Real estate market

Belgium

Take-up in BE in m² (2015-2026, CBRE)



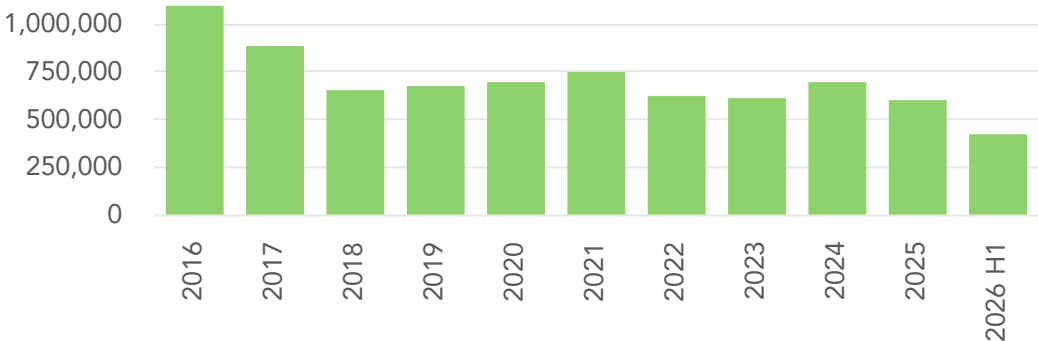
Retail investment in BE in € bn (2015-2026, CBRE)



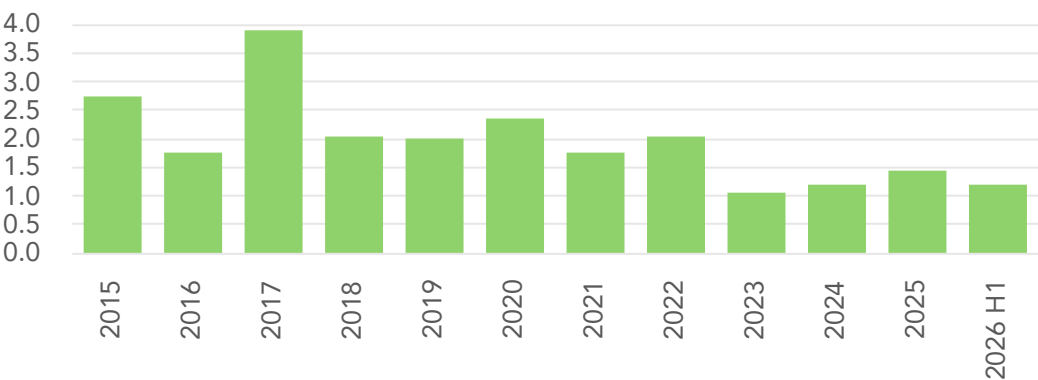
Out-of-town Shopping center High street

The Netherlands

Total take-up in NL in m² (2015-2026, CBRE, JLL)



Total retail investment in NL in € bn (2015-2026, CBRE)



Total

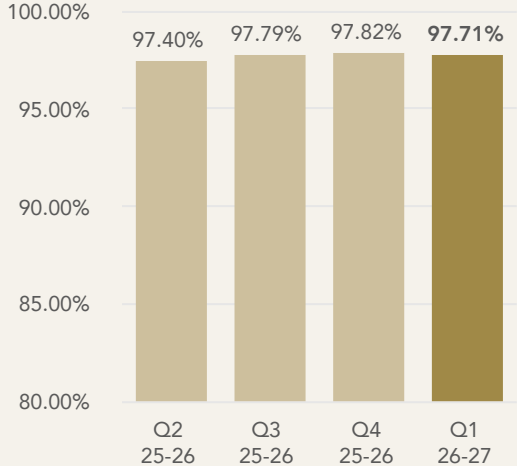
Hasselt



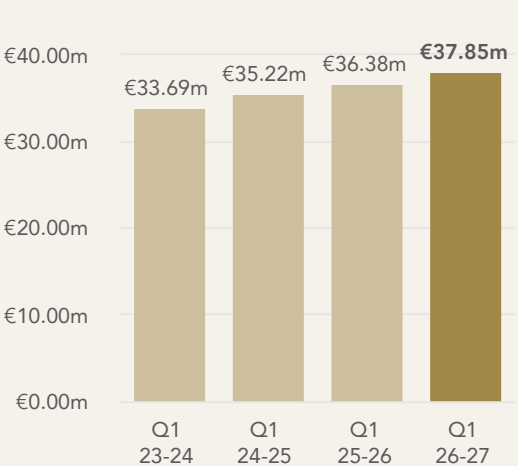
Operational
Financials
Financing
Outlook

Q1 2026-2027 (ended 30 June 2026)

Occupancy rate
97.71%

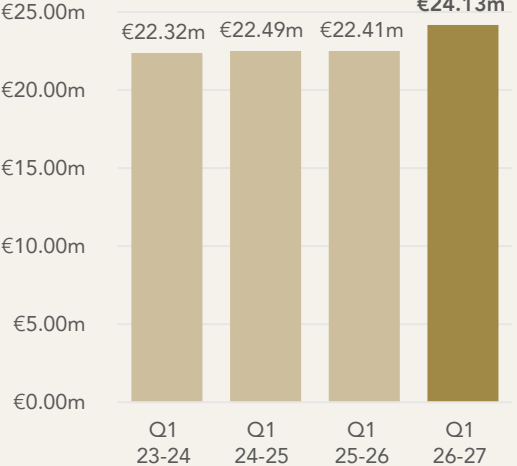


Net rental income
€ 37.85 m
+4.04%

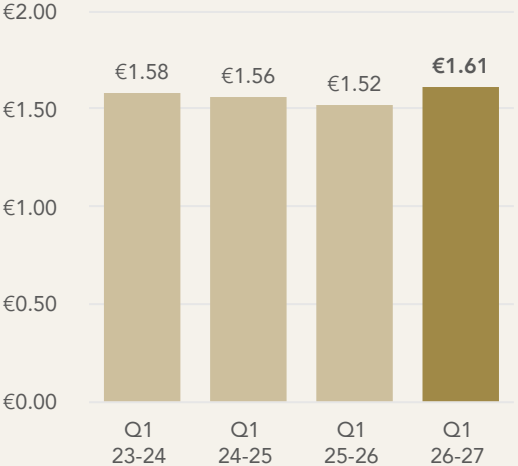


Like-for-like
+2.56%

EPRA earnings
€ 24.13 m
+7.68%



EPRA earnings
per share
€ 1.61
+5.92%

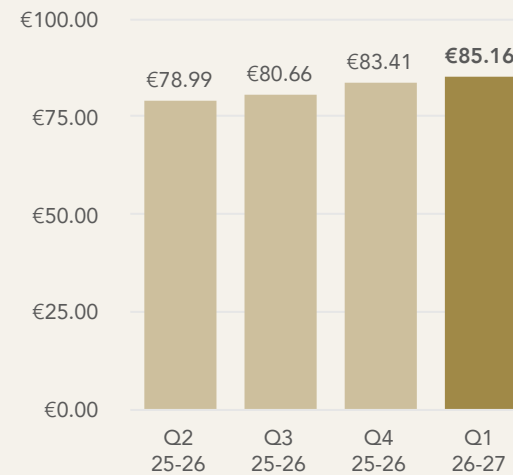
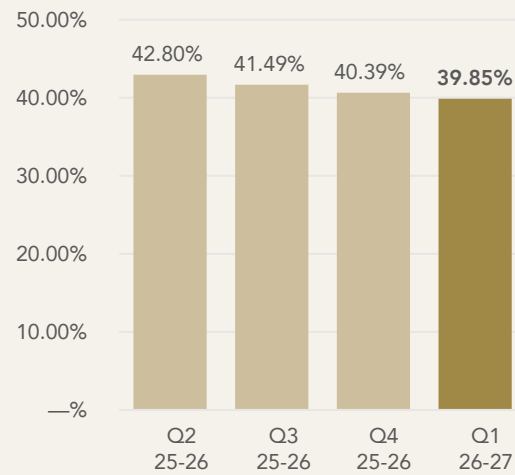
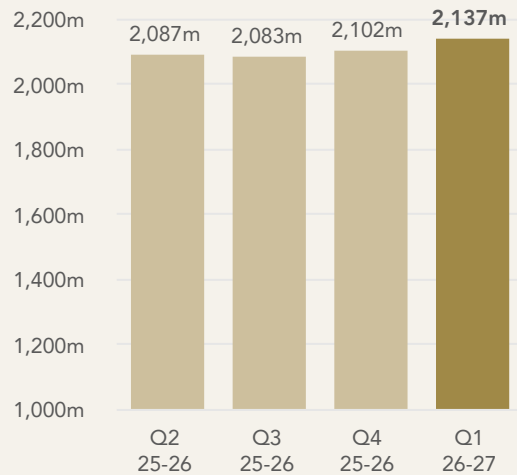


Q1 2026-2027 (ended 30 June 2026)

Fair value
€ 2,137 m
+1.70%

Debt-to-assets
ratio
39.85%
-0.54 pp

EPRA NTA
per share
€ 85.16
+11.12%



Consolidated income statement (at year-end on 31.03.2026)

INCOME STATEMENT (in € 000)	31.03.2026	31.03.2025
Rental income	146,119	143,414
Rental related expenses	-331	-1,238
Net rental income	145,787	142,176
Recovery of property expenses		
Recovery of rental charges and taxes normally payable by tenants on let properties	15,445	15,531
Rental charges and taxes normally payable by tenants on let properties	-18,330	-18,243
Other rental related income and expenses	-108	-105
Property result	142,795	139,359
Technical costs	-6,509	-6,446
Commercial costs	-879	-981
Charges and taxes on unlet properties	-1,087	-860
Property management costs	-7,248	-7,261
Other property costs	-5	-2
Property costs	-15,728	-15,551
Operating property result	127,067	123,808
Operating corporate costs	-9,026	-9,480
Other current operating income and expenses		
Operating result before result on portfolio	118,042	114,328
Result on disposals of investment properties	1,303	386
Result on sales of other non-financial assets	0	0
Changes in fair value of investment properties	27,540	27,835
Other result on portfolio	-1,664	1,566
Operating result	145,221	144,115

INCOME STATEMENT (in € 000)	31.03.2026	31.03.2025
Financial income	200	157
Net interest charges	-20,715	-20,228
Changes in the fair value of financial assets and liabilities	3,769	-13,072
Other financial charges	-70	-70
Financial result	-16,816	-33,213
Share in the result of associated companies and joint ventures	-25	-75
Result before taxes	128,380	110,827
Taxes	-4,451	-2,355
Net result	123,929	108,472
Attributable to:		
Shareholders of the Group	122,950	106,696
Minority interests	979	1,776
Note:		
EPRA earnings (share Group)¹	91,897	90,859
Result on portfolio	27,179	29,787
Changes in fair value of financial assets and liabilities	3,769	-13,072
EPRA result minorities	1,083	898

Consolidated balance sheet (at year-end on 31.03.2026)

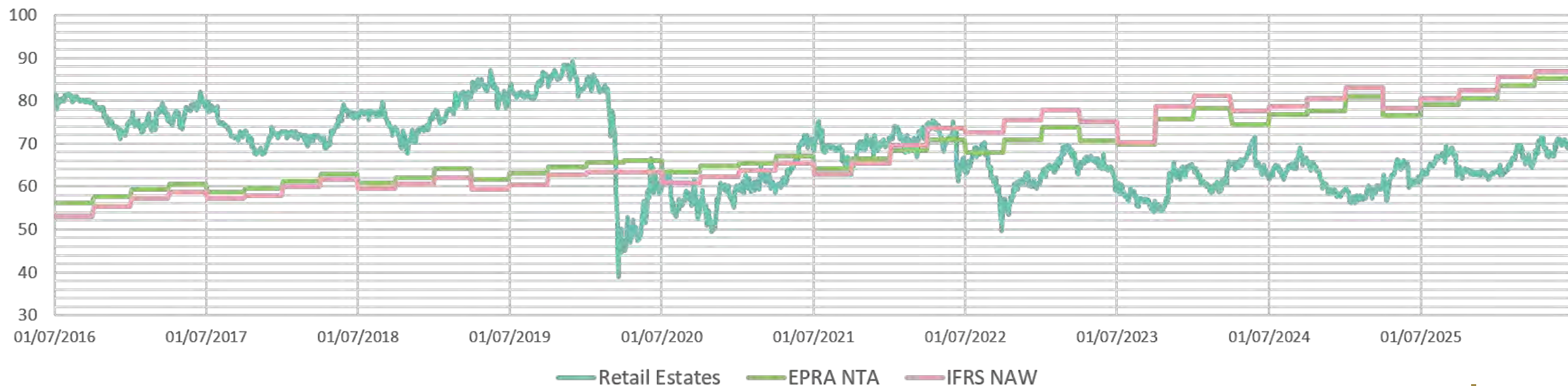
ASSETS (in € 000)	31.03.2026	31.03.2025
Non-current assets	2,153,649	2,116,630
Goodwill		
Intangible non-current assets	8,566	8,697
Investment properties ³	2,101,656	2,069,537
Other tangible non-current assets	5,970	6,163
Financial non-current assets	34,846	31,172
Financial instruments	28,217	24,597
Receivables towards participations accounted for using the equity method	6,628	5,000
Finance lease receivables	1,030	1,030
Trade receivables and other non-current assets	32	32
Deferred taxes	0	0
Other	32	32
Investments in associated companies and joint ventures	1,549	1,574
Current assets	43,077	42,455
Assets or groups of assets held for sale	3,325	18,457
Trade receivables	14,335	14,627
Tax receivables and other current assets	19,934	2,841
Cash and cash equivalents	2,088	2,917
Deferred charges and accrued income	3,394	3,614
TOTAL ASSETS	2,196,725	2,159,085

³ Including non-current assets under construction (IAS 40).

SHAREHOLDERS' EQUITY AND LIABILITIES (in € 000)	31.03.2026	31.03.2025
Shareholders' equity	1,298,026	1,230,021
Shareholders' equity attributable to the shareholders of the parent company	1,286,865	1,221,040
Capital	329,678	322,499
Issue premiums	407,488	396,559
Reserves	426,749	395,286
Net result of the financial year	122,950	106,696
Minority interests	11,161	8,982
Liabilities	898,699	929,064
Non-current liabilities	673,479	832,036
Provisions		
Non-current financial debts	668,532	828,954
Credit institutions	647,726	648,655
Long term financial lease	4,849	4,557
Bonds	15,956	175,743
Other non-current financial liabilities	0	0
Deferred taxes	3,189	1,560
Other	1,758	1,522
Current liabilities	225,221	97,028
Current financial debts	191,723	61,484
Credit institutions	61,779	61,484
Bonds	129,944	0
Short term financial lease	0	0
Trade debts and other current debts	13,761	15,713
Exit tax	391	402
Other	13,370	15,311
Other current liabilities	2	2
Accrued charges and deferred income	19,733	19,829
TOTAL SHAREHOLDERS' EQUITY AND LIABILITIES	2,196,725	2,159,085

EPRA Key Performance Indicators (KPIs)

	30/6/2026		30/6/2025	
	(in € 000)	€ / share	(in € 000)	€ / share
EPRA earnings	24,134.70	1.61	22,413.00	1.52
EPRA NTA (Net Tangible Assets)		85.16		76.64
Closing share price		68.70		61.50



Woonboulevard
Breda XXL



Operational
Financials
Financing
Outlook

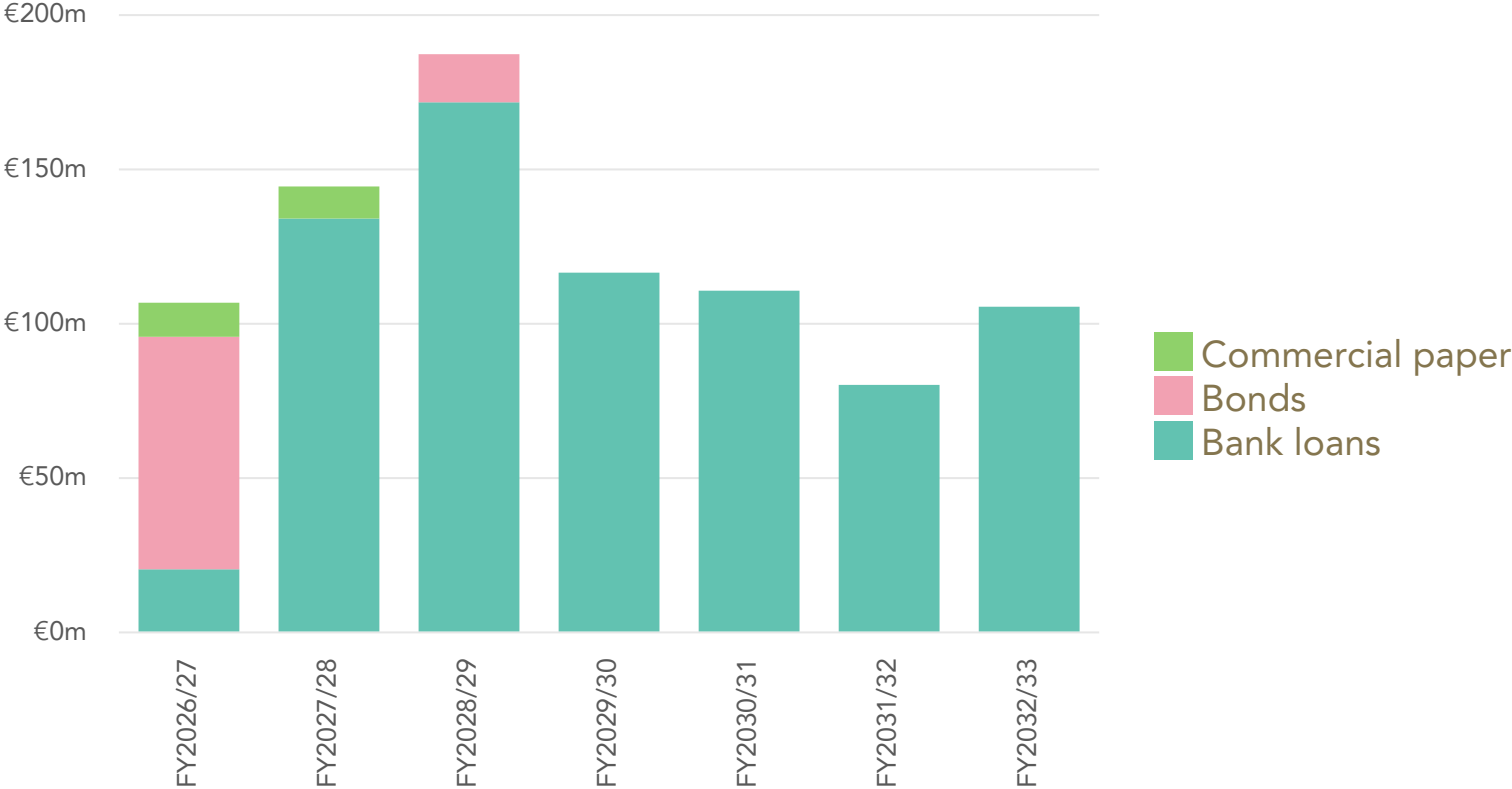
Debt maturity

Average interest rate
2.38%

Average debt maturity
3.18 years

USPP signed in April 2026
– 150 mio USD
– 12 years

Overview debt maturity (in m€)



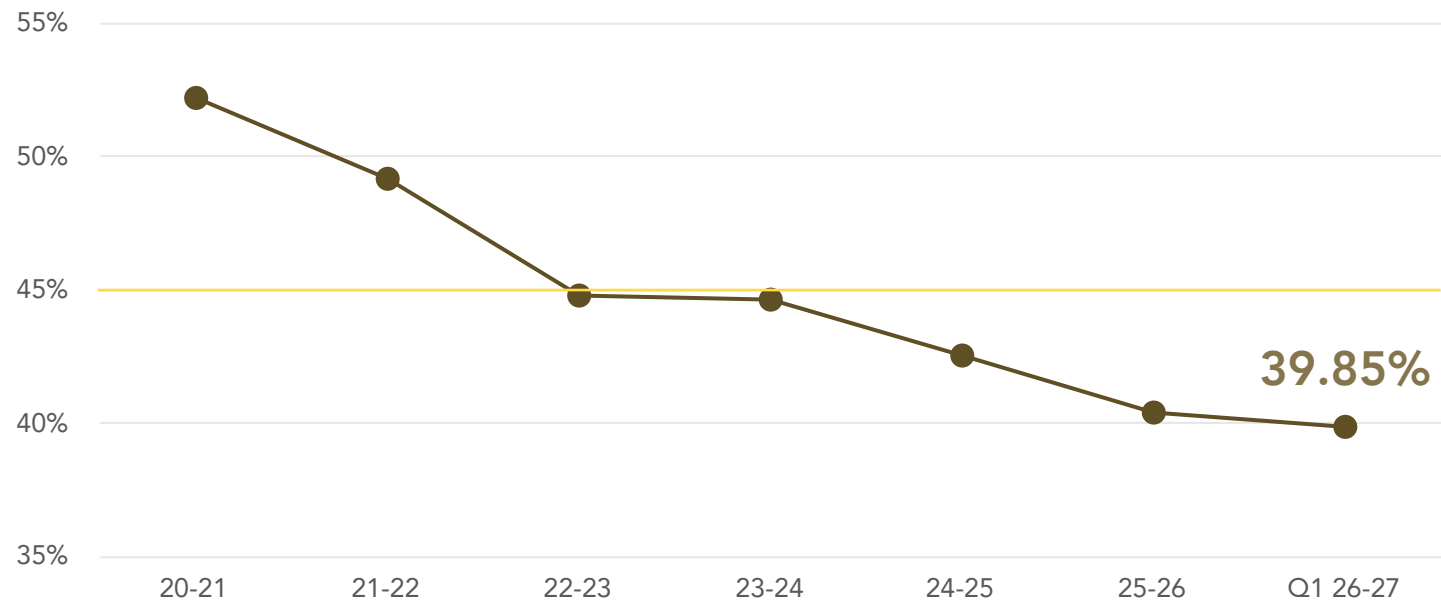
Debt ratio

Debt ratio
39.85%

Net debt /
EBITDA
6.72

Investment
capacity (debt
rate max 45%)
€ +/- 150 m

Evolution debt ratio



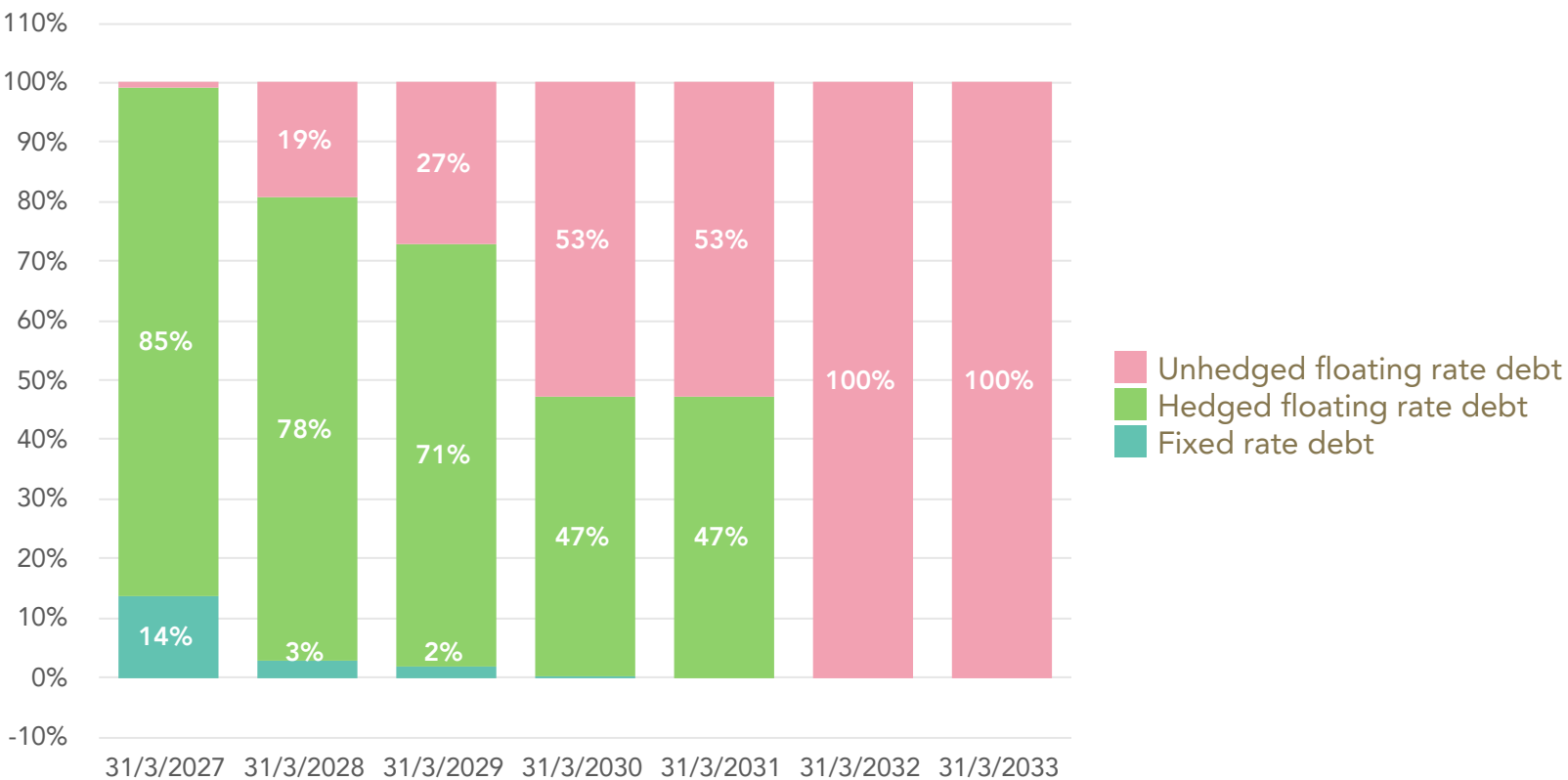
Hedging

Hedge ratio
99.34%

Weighted average
hedge duration
**3 years,
9 months**

Interest cover
ratio (min 2)
6.81

Overview debt hedging (in %)



Structure of debt

Unused credit facilities (excl. back-up for commercial paper)

€ 237.01 m

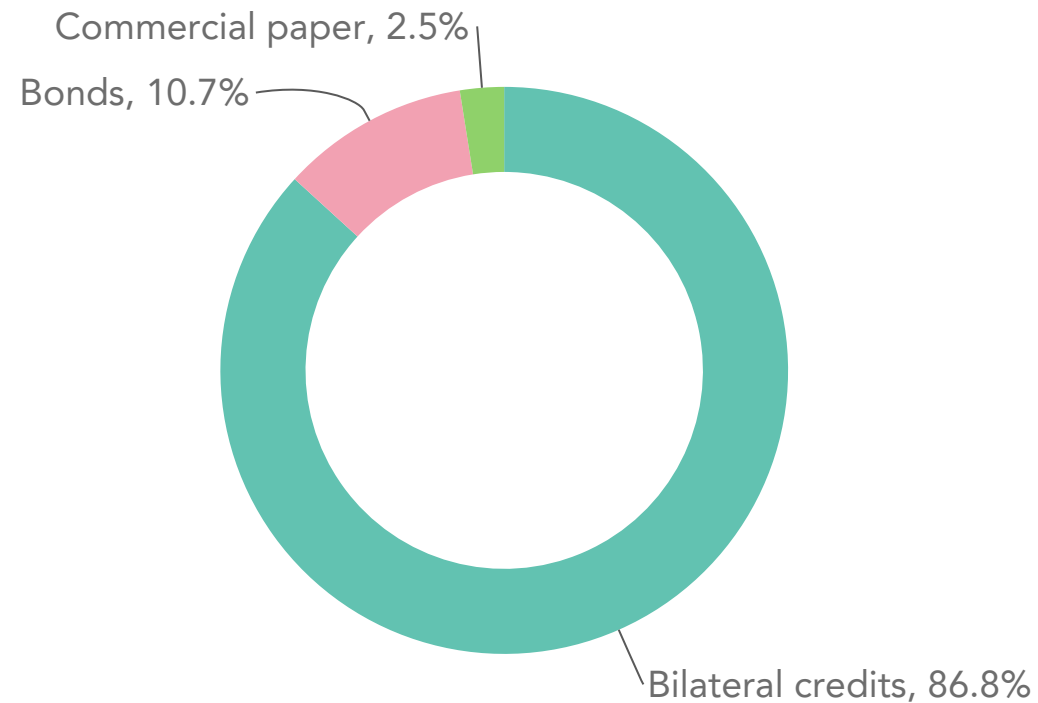
New or extended credit lines

€ 10 m

USPP

\$ 150 m

Structure of the financial debt



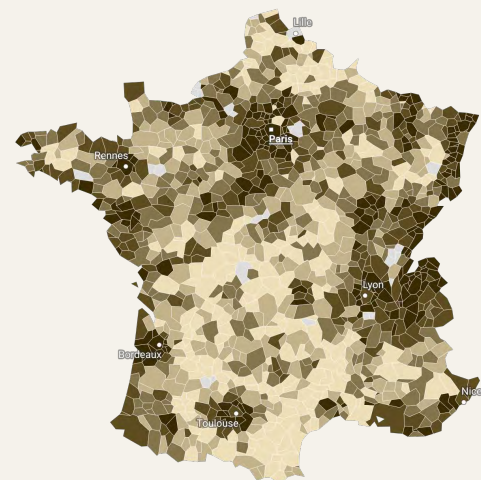
Be-MINE Boulevard,
Beringen



Operational
Financials
Financing
Outlook

Focus on priorities

Growth and internationalization



Operational excellence



Increase the occupancy rate



Focus on like-for-like evolution



Continuously monitor the commercial mix



Value creation

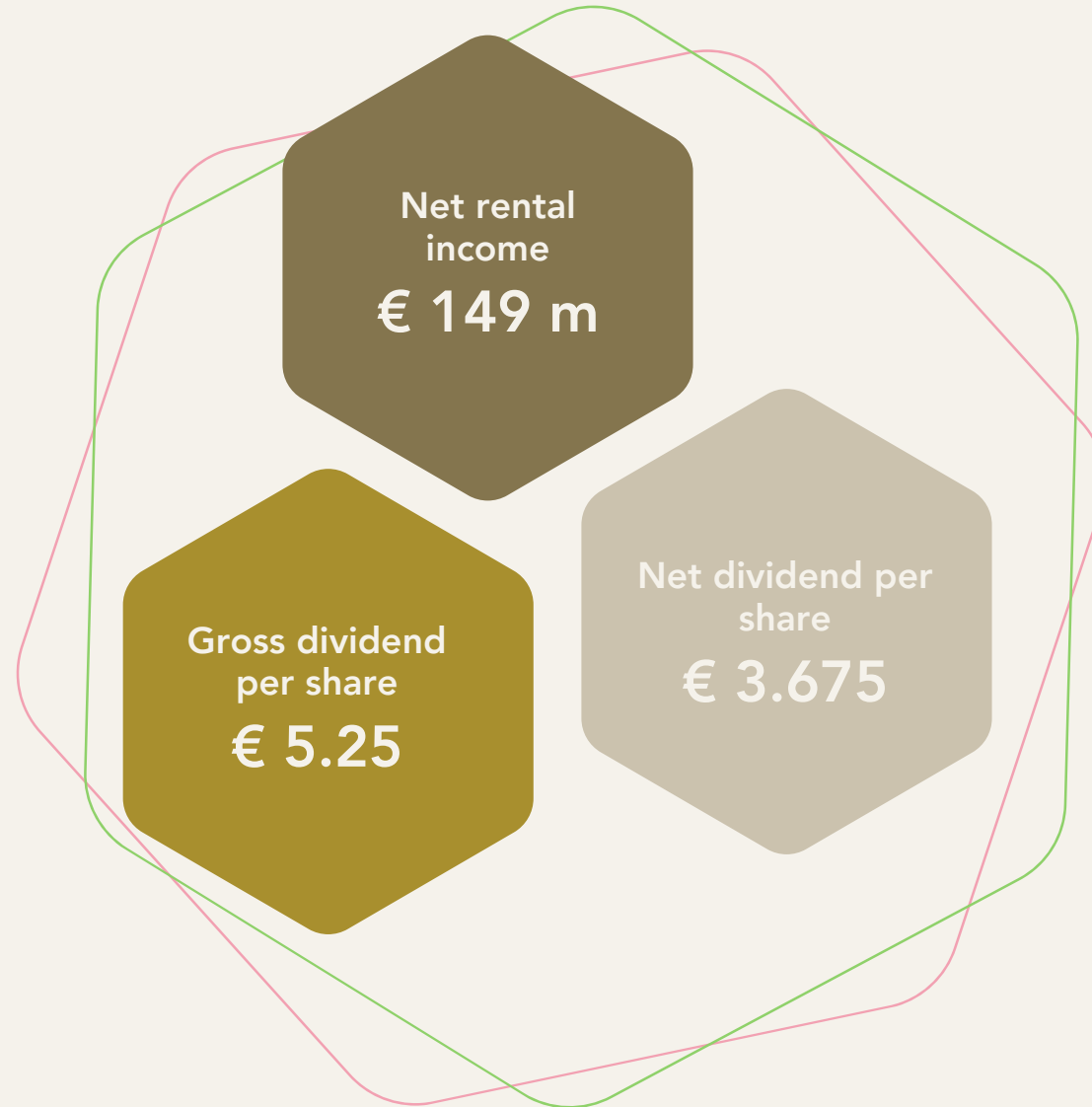


Leveraging data

Future-proofing our buildings



Outlook and guidance 2026-2027



Calendar

Announcement half-yearly results 2026-2027	Friday 13 November 2026
Announcement third quarter results 2026-2027	Monday 22 February 2027
Announcement full year results 2026-2027	Monday 24 May 2027

Contact



Nicolas Beaussillon
Chief Executive Officer
+32 2 568 10 20

Nicolas.Beaussillon@retailestates.com



Kara De Smet
Chief Finance Officer
+32 2 568 10 20

Kara.DeSmet@retailestates.com



Fabian Deceuninck
Communication manager
+32 2 568 10 20

Fabian.Deceuninck@retailestates.com



Retail Estates nv
Public BE-REIT

Industrielaan 6
1740 Ternat (Belgium)
T: +32 2 568 10 20
info@retailestates.com
www.retailestates.com

This presentation has been prepared by the management of Retail Estates NV, Belgian public real estate investment company ("Retail Estates" or the "Company"), solely for your information and background and is subject to updating, completion, revision and amendment and such information may change materially. No person is under any obligation to update or keep current the information contained in this document and any opinions expressed in relation thereto are subject to change without notice. "Presentation" means this document, any oral presentation, the question and answer session and any written or oral material discussed or distributed during the presentation. The Presentation comprises written material/slides which provide information on the Company and its subsidiaries.

This Presentation includes forward-looking statements that reflect the Company's intentions, beliefs or current expectations concerning, among other things, the Company's results, condition, performance, prospects, growth, strategies and the industry in which the Company operates. These forward-looking statements are subject to risks, uncertainties and assumptions and other factors that could cause the Company's actual results, condition, performance, prospects, growth or opportunities, as well as those of the markets it serves or intends to serve, to differ materially from those expressed in, or suggested by, these forward-looking statements. The Company cautions you that forward-looking statements are not guarantees of future performance and that its actual results and condition and the development of the industry in which the Company operates may differ materially from those made in or suggested by the forward-looking statements contained in this document. In addition, even if the Company's results, condition, and growth and the development of the industry in which the Company operates are consistent with the forward-looking statements contained in this document, those results or developments may not be indicative of results or developments in future periods. The Company and each of its directors, officers and employees expressly disclaim any obligation or undertaking to review, update or release any update of or revisions to any forward-looking statements in this Presentation or any change in the Company's expectations or any change in events, conditions or circumstances on which these forward-looking statements are based, except as required by applicable law or regulation.